**Exporter/Importer Journey – Line Flowchart**

Start

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IEC (Import Export Code) Registration

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EPC Registration (Export Promotion Councils – CHEMEXCIL, AEPC, EEPC, SEPC)

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Export House Certificate (if eligible)

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Policy & Regulatory Compliance (DGFT, Customs, FEMA, RBI)

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Scheme Selection:

├─ Advance Authorisation → SION / Ad-hoc Norms

├─ EPCG → Post-EPCG Obligations

├─ SEIS / RoDTEP / ROSCTL / Duty Drawback

└─ Warehousing / Deemed Export / IGST Refunds

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Specialised Units Formation (EOU / STPI / SEZ / BTP / EHTP)

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Risk & Compliance:

├─ AEO (Authorized Economic Operator)

├─ RMS (Risk Management System)

├─ SIMS (Steel Import Monitoring System)

└─ PRC (Policy Relaxation Committee cases, if any)

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Export Incentive Monetisation:

├─ RoDTEP/ROSCTL Scrips – Sale/Purchase

└─ Duty Credit Scrips Utilisation

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Ongoing Foreign Trade Consulting & Policy Advisory

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Growth & Scaling to New Geographies